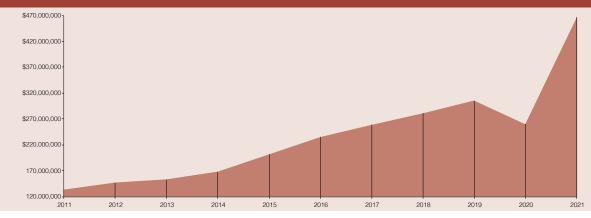


The lodging industry in Pigeon Forge continues to grow rapidly, with new properties being announced and built regularly, which includes private and chain hotel properties, cabins, campgrounds and more.

In addition to the one percent gross receipts tax, lodging properties located within Pigeon Forge collect a 2.5 percent add-on tax to the customer, applied to lodging rates only, which are collected to support the city budget. Pigeon Forge's lodging tax is one of the lowest in the state of Tennessee, especially among other cities where tourism is the main industry.



Historic Revenue

	0001*				
2	2021				
	Mon	th G	iro	ss Business	% Change
	JAN	(	\$	15,708,432	48
	FEB	(	\$	17,465,100	67
	MAR	(	\$	28,425,407	340
	APR	(	\$	38,708,037	1,322
	MAY	Ç	\$	36,361,762	194
	JUN	Ç	\$	51,823,715	80
	JUL	Ç	\$	65,237,365	77
	AUG	Ç	\$	41,472,870	64
	SEP	Ç	\$	39,413,087	35
	OCT	Ç	\$	48,857,595	20
	NOV	Ç	\$	40,842,170	62
	DEC	Ç	\$	43,324,294	38
	TOTA	AL S	\$ 4	67,639,834	80

2020						
Month	Gross Bu	usiness	% Change			
JAN	\$ 10,6	648,944	18			
FEB	\$ 10,4	155,490	5			
MAR	\$ 6,4	160,207	-70			
APR	\$ 2,7	'22,196	-88			
MAY	\$ 12,3	84,252	-44			
JUN	\$ 28,8	802,515	-17			
JUL	\$ 36,8	322,688	-9			
AUG	\$ 25,3	31,332	-10			
SEP	\$ 29,1	81,876	1			
OCT	\$ 40,8	33,314	21			
NOV	\$ 25,2	215,933	-6			
DEC	\$ 31,2	289,657	17			
TOTAL	\$ 260,1	98,404	-15			

2019						
Month	Gross Business	% Change				
JAN	\$ 9,045,015	4				
FEB	\$ 10,002,731	12				
MAR	\$ 21,720,716	17				
APR	\$ 22,670,834	10				
MAY	\$ 21,996,089	6				
JUN	\$ 34,859,531	9				
JUL	\$ 40,587,762	6				
AUG	\$ 28,043,233	14				
SEP	\$ 28,759,674	7				
OCT	\$ 33,918,833	3				
NOV	\$ 26,904,919	7				
DEC	\$ 26,841,308	16				
TOTAL	\$ 305,350,645	9				

PRIOR YEARS*		
Year	Gross Business	% Change
2006	\$ 143,881,289	7
2007	\$ 148,156,932	3
2008	\$ 138,167,536	-7
2009	\$ 126,913,639	-8
2010	\$ 134,749,909	6
2011	\$ 133,185,915	-1
2012	\$ 147,295,072	11
2013	\$ 153,094,669	4
2014	\$ 167,883,605	10
2015	\$ 202,106,805	20
2016	\$ 235,357,312	16
2017	\$ 259,072,351	10
2018	\$ 280,919,407	8
2017	\$ 259,072,351	10

<sup>\*</sup>Data is based off 2.5% lodging revenue tax, provided only from properties located within the Pigeon Forge city limits

Pigeon Forge is able to break out lodging revenues by category from the 1 percent gross receipts tax, which is based on rental proceeds in addition to sales on amenities the lodging properties provide to their customers.





2021

НΟ	IEL	KEV	/EIN	UE

Month	Gross Business	s % Change
JAN	\$ 9,725,740	) 24
FEB	\$ 8,531,078	3 10
MAR	\$ 20,175,003	386
APR	\$ 25,468,799	7050
MAY	\$ 24,532,509	247
JUN	\$ 36,746,493	85
JUL	\$ 45,285,439	9 81
AUG	\$ 26,732,478	3 56
SEP	\$ 24,741,921	1 21
OCT	\$ 35,083,798	3 17
NOV	\$ 24,985,466	30
DEC	\$ 29,857,835	5 42
TOTAL	\$ 311,866,559	73

Month	Gross Business	% Change
Monun	Gross Business	∞ Change
JAN	\$ 11,048,748	55
FEB	\$ 9,157,360	77
MAR	\$ 13,887,357	116
APR	\$ 15,137,274	742
MAY	\$ 15,196,998	91
JUN	\$ 22,355,264	58
JUL	\$ 27,638,578	41
AUG	\$ 17,943,720	13
SEP	\$ 13,837,844	6
OCT	\$ 19,801,674	6
NOV	\$ 17,492,214	2
DEC	\$ 19,344,333	20
TOTAL	\$ 202,841,364	42

## CONDO REVENUE

Month	Gro	ss Business	% Change
JAN	\$	1,026,384	21
FEB	\$	1,021,345	30
MAR	\$	2,027,380	427
APR	\$	1,831,065	3,064
MAY	\$	1,921,259	113
JUN	\$	3,136,029	30
JUL	\$	3,531,930	1
AUG	\$	2,368,820	-16
SEP	\$	1,901,421	-9
OCT	\$	1,539,770	-52
NOV	\$	2,358,418	0
DEC	\$	2,497,709	1
TOTAL	\$	25,161,530	15

## CAMPGROUND\*

Month	Gro	ss Business	% Change
JAN	\$	360,285	38
FEB	\$	255,713	30
MAR	\$	1,011,113	312
APR	\$	1,639,779	863
MAY	\$	1,497,135	60
JUN	\$	2,234,563	42
JUL	\$	2,594,923	47
AUG	\$	1,890,244	45
SEP	\$	1,985,330	20
OCT	\$	2,481,395	18
NOV	\$	1,506,072	27
DEC	\$	1,015,001	17
TOTAL	\$	18,471,553	51

<sup>\*</sup>Data is based on gross receipts taxed at 1%  $\,$